

GIVE YOURSELF THE CHANCE TO LEARN

PARLOR PERFORMANCE & MANAGEMENT



DAIRY MANAGER SCHOOL

MAY 22 – 25 MAY, 2023
TARTU, ESTONIA

A 2.5 day program to increase management knowledge, improve dairy diagnostics and decision making skills, and enhance the ability to identify unrealized potential on your dairy.

DAIRY MANAGER SCHOOL ALLOWS YOU TO:

- Learn through a mix of classroom sessions and on-farm training
- Know the newest, research-based ideas in an ever-changing dairy industry
- Ask the real questions that relate to your own farm's situation
- Direct the discussion to learn what it takes to maximize profit potential on your dairy
- Enjoy a limited class size, which fosters interactive learning
- Learn from **Dennis Dynneson**, a highly respected consultant and great speaker that has travelled the world sharing his knowledge about milk quality and parlor performance.



INTERESTED?

To register, please contact info@dimedium.lt or call **+370 615 64241** Price: 1300 € (does not include travel to and from Tartu)



DAIRY MANAGER SCHOOL

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TARTU, ESTONIA

TRAINING TOPICS INCLUDE:

- Cow udder physiology
- Physiology of milk let down
- Milking staff role & KPI's
- Observation of your parlor
- Observation of your parlor and what to look for
- Pulsation operations
- Vacuum settings
- Proper prep procedures
- Economic impacts
- Choosing the right parlor for your dairy
- Bottlenecks in milking
- Value of SOP's

DURING THE TRAINING WE WILL VISIT TWO PROGRESSIVE DAIRIES

MAY 23

Farm name: Kure Mõis OÜ (address: Kureküla, Tartumaa)
Cows 850, milking cows 720
Parallel Parlor for 34 cows
Milking time will start 14:30

MAY 24

Farm name: Mangeni PM OÜ (address: Koksvere, Viljandi)
Cows 1850, milking cows 1600
Rotary Parlor for 60 cows
Milking time will start 14:00



DENNIS DYNNESON was raised on a farm and cattle ranch in eastern Montana. His career in the dairy industry began as a herdsman in Minnesota and then as a manager of the field service department for Le Sueur Cheese. He was recruited to Westfalia-Surge as a Sanitation Specialist and supported dealers on the farms with milk quality problems. Within WS, he expanded into dealer development and traveled throughout the U.S. working with dealerships that had financial problems, helping them to build their businesses. He ran a WS dealership in the SE United States and was twice named as Salesman of the Year.

In 2008, he was recruited to BouMatic in Madison, WI, as Vice President of Operations and Sales, gaining more expertise in milk quality and parlor performance. Dennis joined Alta Genetics in 2012 and helped them grow their premier program for large dairy farms around the world. During his time at Alta Genetics, he developed a very successful program called Milk Works, which focused on getting the most from milking parlors. Dennis helped commercialize SCR/Allflex into a premier global health and reproduction monitoring company. Recently, he has been involved in two startups, Total Dairy Solutions and Hydrogreen, developing sales strategies in the US and globally. Dennis has dedicated 27 years to the dairy industry and has his own consulting business globally to support dairy farmers.

TRAVEL DETAILS: Tallinn Airport (TLL)

Please take the LuxExpress bus from Tallinn Airport to Tartu Coach Station.
Tickets can be purchased online at <https://luxexpress.eu/en/>

Arrive: Monday, May 22 **Depart:** Thursday, May 25 after 17:00